



SENIOR BUSINESS DEVELOPMENT PROFESSIONAL

About ARP Investments

ARP Investments (“ARP”) was established in early 2014. ARP employs a technology driven systematic investment process that seeks to generate superior risk-adjusted returns that are uncorrelated with equities and bonds. Through investments in liquid markets, ARP designs portfolios to have large capacity. Currently, ARP invests in a number of market selection (momentum, valuation, carry and trend) and security selection (valuation, momentum, quality and event) risk premia. ARP groups and trades these risk premia in the following strategies: Trend Following, Stock Selection, Equity Event, and Systematic Macro. To best meet client needs, ARP offers combined Multi-Strategy exposures, individual exposures to underlying strategies, and customized strategy combinations.

The Firm focuses exclusively on alternative risk premia offerings to avoid potential conflicts that arise from having products with significantly different economics within the same firm. ARP Investments has a team of 30+ professionals with advanced academic backgrounds in Sciences, Mathematics and Engineering who focus all of their efforts in enhancing investment processes and trading capability. In addition, ARP’s partners have been early pioneers in researching/investing in Alternative Risk Premia factors. The partners, on average, have spent over 20 years researching, investing and trading alternative risk premia factors. Since inception, ARP’s factors have outperformed both hedge fund and risk premia peers.

The Team

ARP is looking to hire a senior business development professional to join our Business Development group. The group, headed by DeWayne Louis, a Founding Partner of the firm, works with clients in North America, Europe, Middle East and Asia to provide solutions to achieve their investment objectives. Currently the firm manages capital from a client base that includes a cross-section of the world’s largest institutional investors, such as public and corporate pension funds, global consultants and foundations and endowments.

Your Role

- Proactively seek new client relationships in a systematic manner by developing direct relationships with prospects including public and corporate pension funds, global consultants and foundations and endowments
- Introduce the firm to prospects, communicate the investment philosophy of the firm and explain the investment process in detail
- Manage the account opening process including contractual negotiations and special requests
- Draft and update client presentations, pitch books, summary presentations, in addition to the firm's DDQ, website and other marketing collateral
- Maintain and cultivate the firm’s relationships



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- Conduct quarterly and/or annual review meetings with clients and prospects to explain recent performance, portfolio positioning and any changes in the firm's structure

What You'll Bring

- Seven or more years of marketing alternative investment products to institutional investors with proven track record of success;
- Early career experience as an investment banker or finance lawyer with exceptional client facing-skills is a plus;
- Strong knowledge and a high degree of comfort talking about systematic, quantitative investment strategies ;
- Highly consultative approach, committed to educating prospective investors as part of the process;
- Polished individual with outstanding verbal and written communication skills
- Highest integrity and ethics.
- Bachelor degree (MBA and/or CFA a plus)

To apply, please submit your resume and cover letter to:

DeWayne A. Louis
Founding Partner
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